# JOE GRINBAUM

Experienced Design, and Creative Director with a demonstrated history in the fashion and tech industries.

Skilled in Product Design & Management, Branding, Team Management, and Creative Thinking, I apply my experience and wide range of skills to create holistic brands with outstanding products, B2B (SaaS), B2B2C, and B2C.

Highly skilled, motivated, and constantly learning new things, I consider myself a team player with excellent leadership skills and a unique way of thinking allowing me to see the big picture while never missing the little details.

### EXPERIENCE

#### Zeekit - Creative director

April 2019 - Present

Head of Creative & Design at Zeekit, an AR tech start-up the offers virtual dress-up simulations for eCommerce businesses.

• Managing about 30 employees in multiple teams including UX/UI, video, as well as the company's inbound and outbound creative operations. Reporting to the company's CEO.

• Created the company's Branding language from strategy to implementation in marketing, product design, content, etc.

• Leading the product strategy and design E2E, from ideation to defining MVPs. Setting KPIs, creating user flows and wireframes, leading UX & UI designers, establishing analytics inquiries. Collaborating with all relevant stakeholders in the company. The wide variety of products include a SaaS platform and four B2B2C products.

• Managing the company's Creative Operations department - both inbound operations, and outbound client management, overseeing international projects with world-renowned fashion brands and eCommerce giants such as Asos, Tommy Hilfiger, Levi's, Adidas, and more.

#### Yanga (FOX Group) - Marketing & Creative director

November 2016 - April 2019

Head of Marketing and Creative at Yanga, an Israeli fashion brand with over 35 independent stores nationwide.

• Managing a budget of over 2M, Creating a yearly roadmap while working closely with and directly under the company's CEO.

• Managing the brand's customer club, boosting registered customers from 16K to over 80K

with over 55% active customers and a recognized turnover of more than 60% annually.

- Increasing Social Media following by more than 200% annually.
- Re-activation campaigns for dormant customers with a 218% ROI monthly.

• Creating original content, advertising on social media, in-store marketing, collaborations,

event production, forming concepts for cross-media campaigns, PR, radio, and TV advertising.

• Managing various teams: creative team, content team, media team.

• Re-Branding the company's values, creating a coherent language and brand DNA including online presence and physical marketing supply.

• Conducting qualitative and quantitative customer surveys.

• Redesigning the brand's stores according to the new brand values, creating a unique and memorable experience for customers.

# Marketing & Strategy Consultant, Fashion & Design Journalist

January 2012 - November 2017

• Strategic consulting for small businesses focusing on establishing and managing a successful local brand.

• Fashion and Design Journalist at Time Out - Tel Aviv. Art director and producer for the magazine's visual content. Weekly Column "Dira Le'hakir" column - second rated column on the magazine's website.

- Fashion Correspondent at i24 News.
- Design Journalist at Binyan ve dior BVD.co.il.

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# LANGUAGES

- English Native Bilingual
- Hebrew Native Bilingual

#### SKILLS

- Team managment.
- Branding.
- Content writing.
- Graphic design.
- Art Direction.
- UX/UI.

#### SOFTWARES

- Adobe XD
- Adobe Photoshop
- Adobe Illustrator
- Microsoft Office
- Jita
- Priority ERP
- Comax ERP

# EDUCATION

Shenkar - Engineering. Design. Art. (2012 - 2014) Master of Design (M.Des) Interdisciplinary Design.

Shenkar - Engineering. Design. Art. (2007 - 2011) Bachelor of Design (B.Des) Fashion Design.

For more detailed information feel free to check out my LinkedIn at: www.linkedin.com/in/joe-m-grinbau m/